

*"Twenty years of EXPOSEC means that exactly 20 years ago, ABESE launches EXPOSEC. This is a milestone for us and also for the sector, because the fair has been evolving and growing every year and today it is consolidated as the great technological stage of electronic security, the largest fair in Latin America in this segment. We closed 2016 with more than 26 thousand companies of electronic security systems installed throughout Brazil; The sector grew 5%, but that does not mean that it was an easy year. It was more difficult to close deals and most companies had to rethink their management models to be able to move on. We started 2017 still in the face of the uncertainty of the Brazilian economic scenario; There is the great importance of EXPOSEC, as a privileged space to foster business for the sector, helping to envision new paths for those who need to review strategies and stimulate the growth of those who are well on the market"*



**Selma Migliori**, Chairman of **ABESE** | Brazilian Association of Electronic Security Systems Companies

*"The expectations for the arrival of the 20<sup>th</sup> edition of the fair are the best possible. Private Security in Brazil, and here we are talking about its institutional representation via FENAVIST and SESVESP, has at EXPOSEC the largest showcase of the sector, in Brazil and in the world, both for contractors and for companies and suppliers. Being the event of the sector, EXPOSEC has been able, through its editions, to obtain for itself the "status" of "Relationship Environment", promoting information and networking for professionals. There are about 2,300 Private Security Companies in Brazil and more than 700,000 direct professionals only from the patrimonial, personal, training security activities, transportation of valuables and escorts. These are numbers that alone tell of the fair's importance."*



**João Eliezer Palhuca**, President of **SESVESP** | Trade Union of Private Security Companies, Electronic Security and Training Courses of the State of São Paulo



"FENAVIST will repeat the successful partnership with SESVESP during the 20th edition of EXPOSEC. The two entities will have an institutional stand that, over the last few years, has become the meeting point for private security businessmen at the fair. *For the Federation, it is very important to be present at the largest security fair in Latin America. As the main representative entity of the segment we could not be left out of this great event, which every year becomes even greater.*"

**Jeferson Nazário**, President of **FENAVIST** | National Federation of Security and Transport Companies.

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